

AGRIFOODSA MAG FREE SUPPLIERS GUIDE

OCT - NOV 2018
Vol 3 • No 3



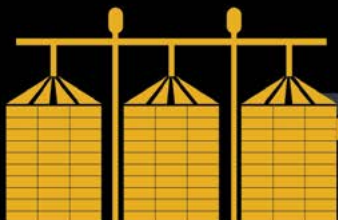
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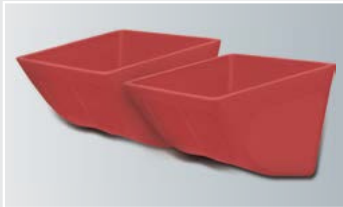
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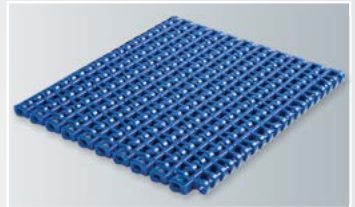
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Hello and thank you for picking up the Oct/ Nov 2018 edition of the AGRIFOODSA Magazine.

I can hardly believe that we're into the last quarter of 2018. It feels like just yesterday that I

was writing the Jan/ Feb 2018 introduction. But here we are ... the home stretch, but with a lot still happening in this 84-page compilation.

WP Chipper Hire & Sales t/a Africa Biomass Company, our cover page-featured advertiser this month, is an example of the excellent product and service providers that we're showcasing this month. Since 2004, Africa Biomass Company has been in the forefront of the development of biomass processing such as wood chips, biofuels and more in Southern Africa. Africa Biomass Company offers a viable cost-effective solution for our customers to recycle this unwanted woody biomass into usable forms. They also offer solutions for orchard, windbreak & wood recycling, land clearing, biofuel & mulch and equipment hire. Wherever you are in South Africa, they have you covered – ALWAYS.

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Our AFSA Facebook page (<https://www.facebook.com/agrifoodsa>) offers select content like Boerate, Advertiser Showcases, recipes and funnies, as well as helpful & informative articles. Also feel free to partake in our fun weekly competitions and activities to win a Takealot.com voucher.

May these last few undoubtedly demanding weeks be most prosperous.

Until next time!

Chantell Schmahl

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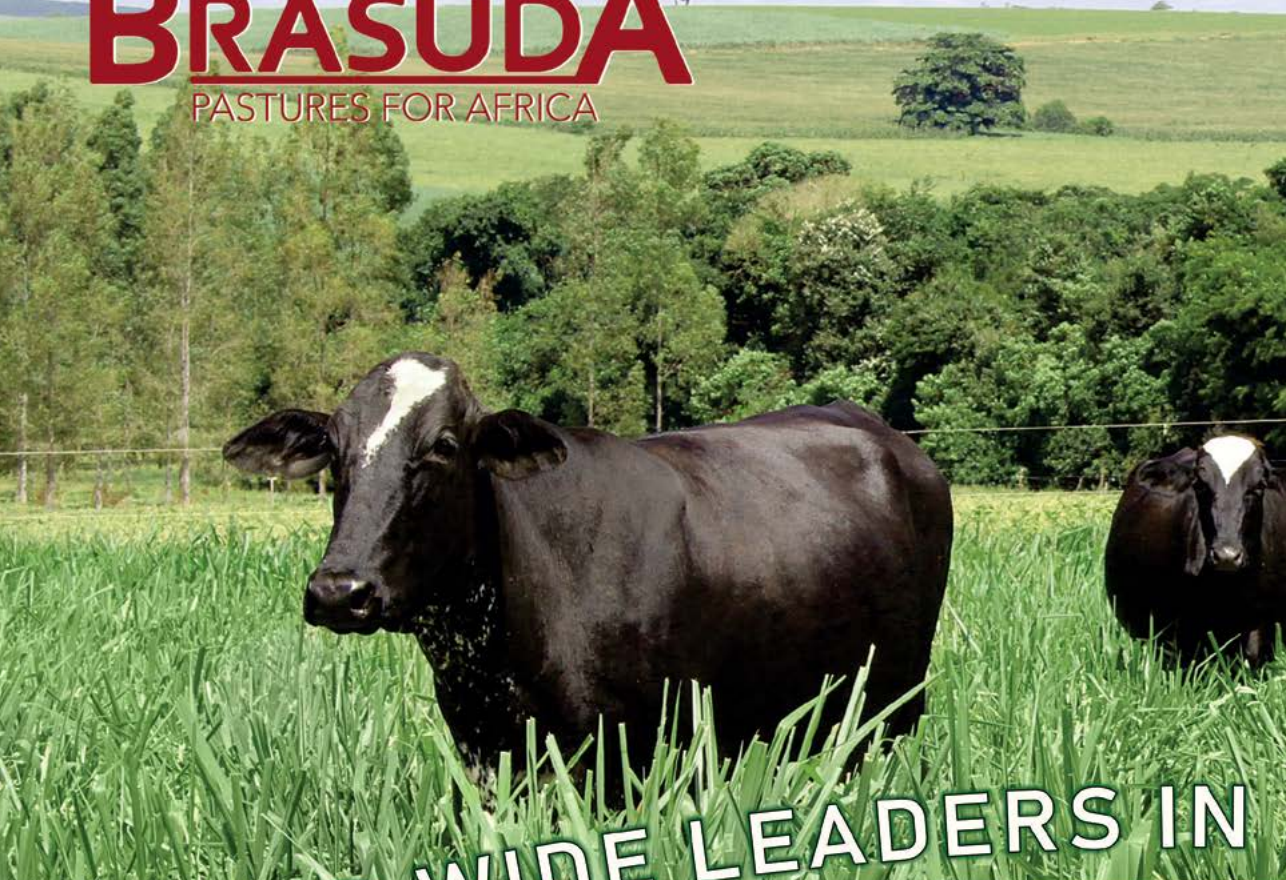
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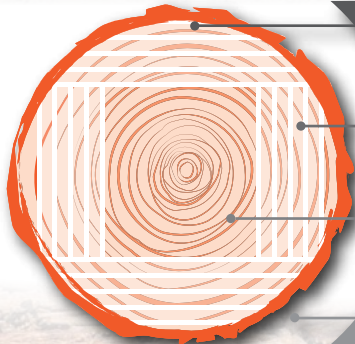
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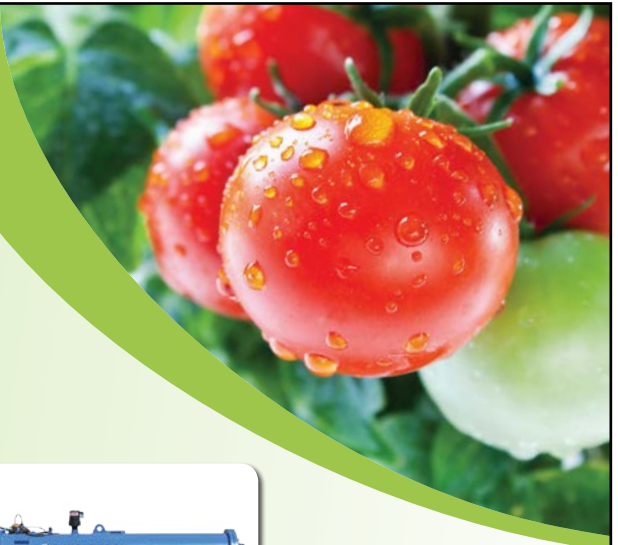
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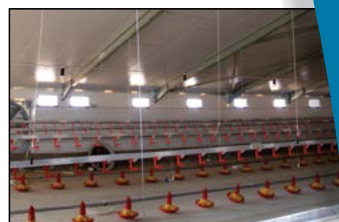
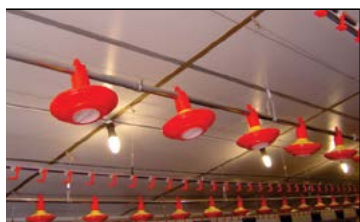


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AQUA-RIGHT® is a water-soluble buffer for specific use with those agricultural chemicals whose optimal performance in spray water requires a pH of 3, 5 or 7. It also contains a wetting agent and humectants.

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If you are interested in rabbit farming you are at the right place when you visit our new site. Coniglio Rabbit Meat Farms specialises in stimulating a supply of quality rabbit meat products mainly for export and specific local markets. Please feel free to gather some more insights while browsing around or visit this link <https://goo.gl/FMhwak> for our full farming information pack; OR send an email to info@coniglio.co.za for a structured approach.

STEP 1

REQUEST INFORMATION ABOUT RABBIT FARMING OPPORTUNITIES IN SOUTH AFRICA...

- Send an email to info@coniglio.co.za expressing your interest in rabbit farming
- Supply your full name, contact number and the province you intend to farm in
- We will reply with the background and insights required to review the activities

STEP 2

ARRANGE A MEET AND GREET AT A FACILITY...

- Contact us at info@coniglio.co.za after you have reviewed the requested information
- Make an appointment to visit one of our facilities
- Meet with a farmer and experience a rabbit farming operation
- Evaluate building requirements and have an opportunity to ask questions related to farming operations
- Decide whether rabbit farming is for you

STEP 3

BOOK YOUR CONTRACT TRAINING COURSE...

- Contact us after or before your visit and reserve your seat for a training day by sending us proof of payment to info@coniglio.co.za
- We will confirm your seat and send you a tax invoice
- We will forward you an electronic copy of the training manual for your preparations, preparing your contract for signature and finalise your quota(s)
- Look at your housing requirements and finalise your layout

STEP 4

FINALISE YOUR EQUIPMENT ORDER AND START PREPARING YOUR RABBITRY...

- After you have reviewed the information supplied and have visited a facility you will have a good understanding thereof and would be able to indicate the size of operation you would like to set up
- You can finalise your order before or after the training by sending us proof of payment to info@coniglio.co.za
- We will confirm your order and send you a tax invoice
- We will place your equipment orders and manufacturing will commence
- After 60 to 90 days your housing structure should be ready and we will deliver your equipment in stages after which you will commence with setting up your rabbitry
- When completed you will collect your breeding stock from the closest facility
- We will assist with a phased approach to start up your operations, and support and assistance will be in place for the remainder of your contract
- We will eagerly await your first delivery

CONTACT US VIA EMAIL AT INFO@CONIGLIO.CO.ZA SHOULD YOU REQUIRE PERSONAL ASSISTANCE AND WE WILL CALL YOU



HAS CREATED A COMPLETE NEW FOR OUR CONIGLIO FARMERS

Our website is dedicated to rabbit farming activities and provides background and current operational insights

PREREQUISITES TO FARM

- Agriculturally zoned land
- A building or structure to house your animals
- Infrastructure (security, water and electricity)
- Rabbit farming / breeding equipment
- Breeding stock (production do's and commercial bucks)
- Farming Contract
- A person to take care of the farming operations (farmer)
- One labourer for every hundred production animals
- Transport to deliver your livestock to the rabbittoir or pickup point
- Commercial pelleted feed for rabbits and / or primary produced feed
- An Environmental Impact Study (if required)



POPULAR AROUND THE WORLD

Rabbit meat is produced and consumed all over the world is famous in many European, African and Asian communities. In some countries, it is a delicacy, and for some, it is as ordinary as chicken and an every day consumed protein.

It should be a bit of a surprise that it is the fifth most slaughtered animal in the world, outnumbering lamb, beef and goat, just three of the most popular proteins to the African continent except chicken, of course.



NO SPECIAL COOKING SKILLS REQUIRED

Special culinary skills are NOT required when cooking with rabbit meat and like with any other meat products only basic portioning and cooking knowledge is required.



NEW

We have also created a complete new browsing experience for our Rabbit Meat Buyers at www.buyrabbitmeat.co.za.

This site is dedicated to rabbit meat products and showcase various rabbit products promoting the culinary experience around cooking with rabbit meat.

Coniglio Rabbit Meat Farms specialises in stimulating the supply of quality rabbit meat products mainly for export and specifically targeted local markets.

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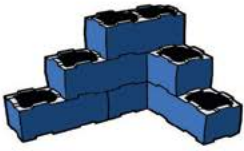
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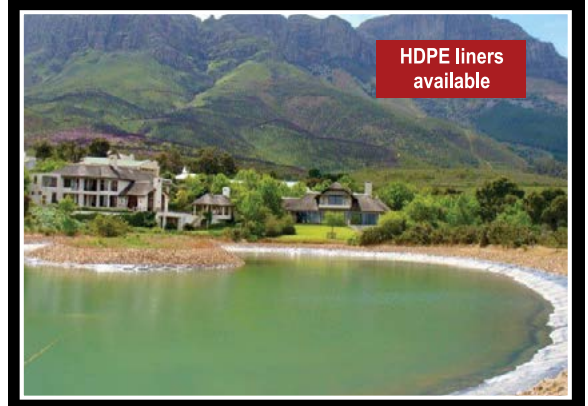
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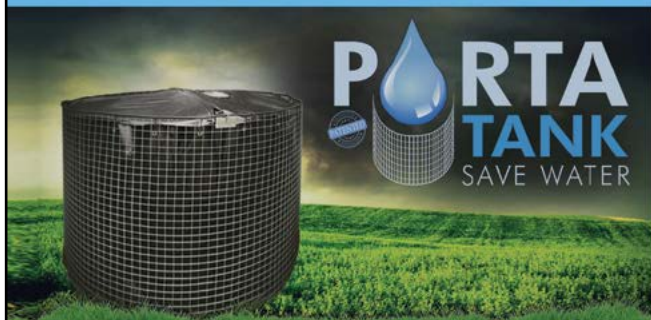
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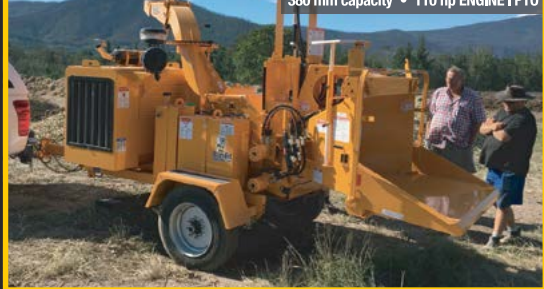
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These success factors will then serve as the starting point in identifying potential successors who have the ability and willingness to promote the successful management of the family farming enterprise.

“Ensuring a sustainable family farming enterprise for future generations requires planning for unforeseen events, such as the premature death or occupational disability of the existing owner or manager and/or potential successor, as well as the normal retirement or resignation of the existing owner or manager. Integration of the next generation is another important element of successful succession,” says Koos Nel, head of Agri Market at Old Mutual.

Importance of a succession plan

The lack of proper succession planning is one of the main reasons why businesses do not survive and are taken over or sold. Research conducted among farmers

shows that 21% have not yet identified a successor and, by implication, does not have a succession plan in place. The succession planning process is illustrated by *Figure 1*.

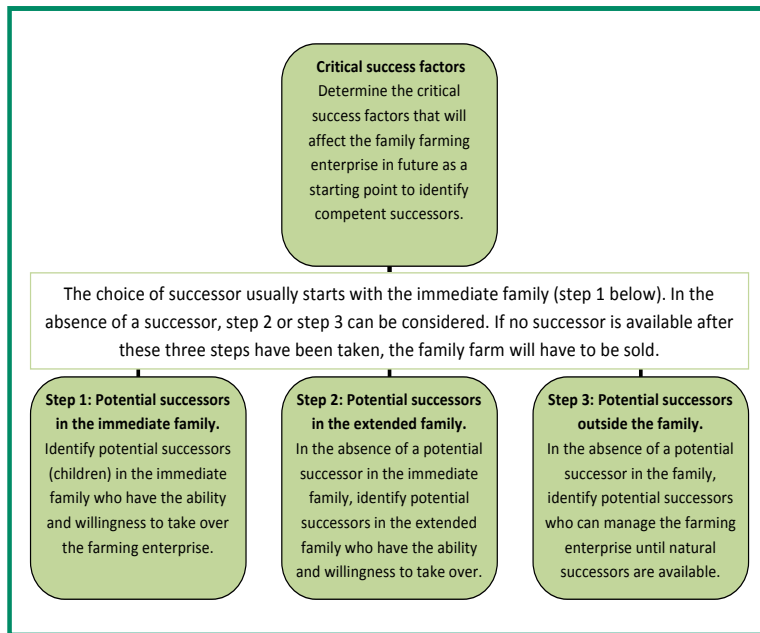
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Figure 1: Flow chart of the succession planning process.

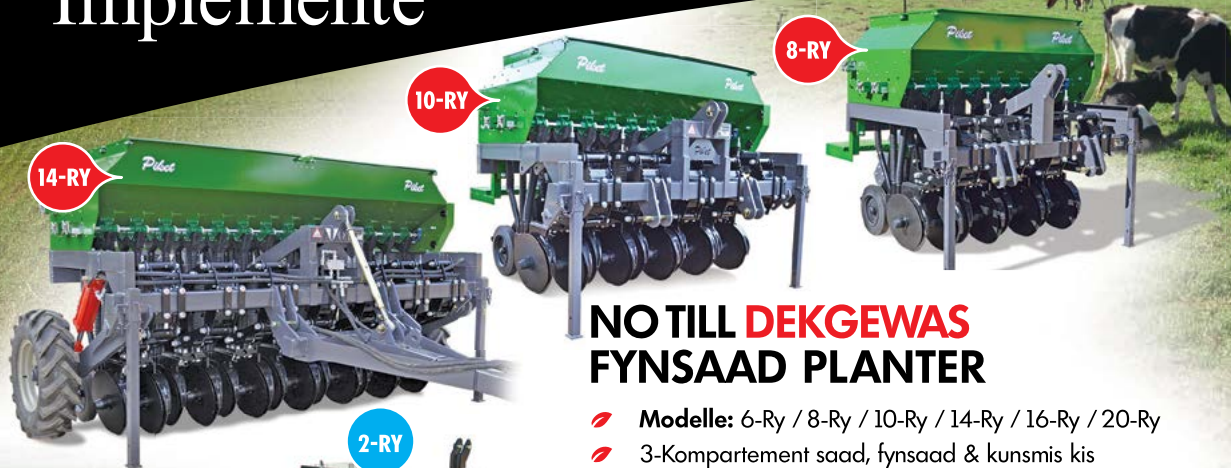


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